

**A SUBSTITUTE RESOLUTION
BY FINANCE/ EXECUTIVE COMMITTEE**

06-R-1316

A RESOLUTION AUTHORIZING THE MAYOR OR DESIGNEE TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE STATE OF GEORGIA CONTRACT # A66039 WITH DELL MARKETING L.P. FOR THE PURCHASE OF COMPUTER HARDWARE AND SOFTWARE, ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED FOUR HUNDRED NINETEEN THOUSAND FIVE HUNDRED SIXTY NINE DOLLARS AND EIGHTY SEVEN CENTS (\$419,569.87); ALL CONTRACTED WORK TO BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER 1C51 (CAPITAL FINANCE FUND) 575001 (EQUIPMENT) E12001 (COMPUTER OPERATIONS); AND FOR OTHER PURPOSES.

WHEREAS, email is a critical application which supports the daily operation of the City of Atlanta ("City"); and

WHEREAS, an assessment of the City's electronic communications system revealed the need for hardware to ensure the efficient functioning of the email system; and

WHEREAS, the assessment further recommended that Oracle Portal/Exchange Infrastructure and equipment support be acquired to prevent email outages; and

WHEREAS, the City's Department of Information Technology desires to purchase hardware and software to support the City's email system; and

WHEREAS, pursuant to Section 2-1606 of the City of Atlanta Code of Ordinances, the Chief Procurement Officer may procure supplies, services or construction items through contracts established by the purchasing division of the state where such contracts and contractors substantially meet the requirements of this article; and

WHEREAS, the Chief Information Officer of the Department of Information Technology and the Chief Procurement Officer recommend utilizing the State of Georgia Contract # A66039 with Dell Marketing L.P. to purchase Oracle/ Exchange Infrastructure hardware and software to perform daily operations.

THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA HEREBY RESOLVES, that the Mayor is authorized to enter into a cooperative purchasing agreement with Dell Marketing L.P., utilizing the State of Georgia Contract # A66039, to purchase Oracle/ Portal Exchange Infrastructure for the Department of Information Technology in an amount not to exceed four hundred nineteen thousand five hundred sixty nine dollars and eighty seven cents (\$419,569.87).

BE IT FURTHER RESOLVED, that all contracted work will be charged to and paid from Fund, Account and Center Number 1C51 (Capital Finance Fund) 575001 (Equipment) E12001 (Computer Operations).

BE IT FURTHER RESOLVED, that the Chief Procurement Officer is directed to prepare the appropriate Agreement for execution by the Mayor.

BE IT FURTHER RESOLVED, that the Agreement will not become binding upon the City and the City will incur no obligation or liability under it until it has been approved by the City Attorney as to form, executed by the Mayor, attested to by the Municipal Clerk, and delivered to Dell Marketing, L.P.

E1206A11

PROC

REQUESTER I.D. 471

SHIP-TO CODE 055

FAC 1 C51

575001

ACCOUNT

E 12001

CENTER

DATE NEEDED: 04/27/2006

The undersigned certifies that funds are available at the budget adoption level for all items.

Ans. 6/17/2020

DELL**INFORMATION ONLY - NOT A QUOTE**

CONFIG ID #: 1474267

Customer #: 26082788

Contract #: 70137

Customer Agreement #: Dell Std Terms

Quote Date: 6/2/06

Date: 6/2/06 2:33:24 PM

Customer Name: CITY OF ATLANTA

This preliminary quotation is for information and budget analysis only and is subject to verification and change based upon validation of the proposed configuration and other factors.

TOTAL QUOTE AMOUNT:	\$298,678.01		
Product Subtotal:	\$298,678.01		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	9

GROUP: 1	QUANTITY: 4	GROUP TOTAL: \$5,613.32
Base Unit:	QLogic 2460 4Gbps PCI-E FC HBA (222-0420)	
	Power Path ENT Windows Workgroup (420-2482)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, Initial Year (950-1740)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, 2YR Extended (950-1742)	
	Premium Enterprise Support Gold - Premium Services (902-5422)	
	Thank You for buying Dell (983-2207)	
	Please visit WWW.Dell.COM (983-2217)	
	Hardware Installation Included In SAN/DAS Implementation Installation (981-9069)	

GROUP: 2	QUANTITY: 1	GROUP TOTAL: \$35,109.73
Base Unit:	DELL , EMC DAE2p DISK ARRAY ENCLOSURE (222-0232)	
	Five 300GB 10K Fiber Channel-2Hard Drive for CX/DAE2 Enclosures from EMC (341-2212) - Quantity 3	
	EMC RAIL KIT FOR DAE2p (310-6976)	
	Premium Enterprise Support - Gold - Premium Services (950-5917)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response Initial Year (960-7960)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response 2 Year Extended (960-3212)	
	Thank You for buying Dell (983-2207)	
	Please visit WWW.Dell.COM (983-2217)	
	Hardware Installation Included In SAN/DAS Implementation Installation (981-9069)	
	Dont ship to EU,Japan after July/1/06 - Product not compliant w EU RoHS Directive (Restriction of Hazardous (465-3663)	

GROUP: 3	QUANTITY: 2	GROUP TOTAL: \$72,325.56
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Base Unit:	DELL , EMC DAE2p DISK ARRAY ENCLOSURE (222-0232)
	15x146GB 15K Fibre Channel-2 Hard Drive for CX/DAE2 Enclosures from EMC (341-2680)
	EMC RAIL KIT FOR DAE2p (310-6976)
	Premium Enterprise Support - Gold - Premium Services (950-5917)
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response Initial Year (960-7960)
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response 2 Year Extended (960-3212)
	Thank You for buying Dell (983-2207)
	Please visit WWW.Dell.COM (983-2217)
	Hardware Installation IncludedIn SAN/DAS Implementation Installation (981-9069)
	Dont ship to EU,Japan after July/1/06 - Product not compliant w EU RoHS Directive (Restriction of Hazardous (465-3663)

GROUP: 4	QUANTITY: 6	GROUP TOTAL: \$3,786.66
Base Unit:	QLogic 2460 4Gbps PCI-E FC HBA (222-0420)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, Initial Year (950-1740)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, 2YR Extended (950-1742)	
	Premium Enterprise Support Gold - Premium Services (902-5422)	
	Thank You for buying Dell (983-2207)	
	Please visit WWW.Dell.COM (983-2217)	
	Hardware Installation IncludedIn SAN/DAS Implementation Installation (981-9069)	

GROUP: 5	QUANTITY: 2	GROUP TOTAL: \$22,634.26
Base Unit:	Brocade 4100 16-32 Ports on Demand 4Gbps Fibre Channel Switch (221-8352)	
	5M Multi-Mode FC Cable LC-LC (310-4929) - Quantity 8	
	Premium Enterprise Support - Gold - Premium Services (950-5927)	
	Premium Enterprise Support - Gold - Advanced Software Support (950-5987)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, 2YR Extended (960-1562)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, Initial Year (960-1600)	
	Thank You for buying Dell (983-2207)	
	Please visit WWW.Dell.COM (983-2217)	
	Hardware Installation IncludedIn SAN/DAS Implementation Installation (981-9069)	

GROUP: 6	QUANTITY: 1	GROUP TOTAL: \$35,811.76
Base Unit:	DELL , EMC DAE2p DISK ARRAY ENCLOSURE (222-0232)	
	10x146GB 15K Fibre Channel-2 Hard Drive for CX/DAE2 Enclosures from EMC (341-2679)	
	Five 300GB 10K Fiber Channel-2Hard Drive for CX/DAE2 Enclosures from EMC (341-2212)	
	EMC RAIL KIT FOR DAE2p (310-6976)	
	Premium Enterprise Support - Gold - Premium Services (950-5917)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response Initial Year (960-7960)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response 2 Year Extended (960-3212)	
	Thank You for buying Dell (983-2207)	
	Please visit WWW.Dell.COM (983-2217)	
	Hardware Installation IncludedIn SAN/DAS Implementation Installation (981-9069)	
	Dont ship to EU,Japan after July/1/06 - Product not compliant w EU RoHS Directive (Restriction of Hazardous (465-3663)	

GROUP: 7	QUANTITY: 2	GROUP TOTAL: \$4,091.32
Base Unit:	QLogic 2460 4Gbps PCI-E FC HBA (222-0420)	
	Power Path ENT Windows Departmental (420-2483)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, Initial Year (950-1740)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, 2YR Extended (950-1742)	
	Premium Enterprise Support Gold - Premium Services (902-5422)	
	Thank You for buying Dell (983-2207)	
	Please visit WWW.Dell.COM (983-2217)	
	Hardware Installation IncludedIn SAN/DAS Implementation Installation (981-9069)	

GROUP: 8	QUANTITY: 1	GROUP TOTAL: \$82,091.72
Base Unit:	Dell EMC CX500 Disk Processor Enclosure Array (221-4205)	
	15x146GB 15K Fibre Channel-2 Hard Drive for CX/DAE2 Enclosures from EMC (341-2680)	
	CX500 Docs and RTU (310-5831)	
	Navisphere Mgr Suite, CX500 Departmental (3-7 Hosts) with Mgr/Agent/Acc Logix (410-0395)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, Initial Year (902-2860)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, 2YR Extended (902-1862)	
	Premium Enterprise Support - Gold - Advanced Software Support (970-6339)	
	Premium Enterprise Support - Gold - Premium Services (970-6367)	
	Thank You for buying Dell (983-2207)	
	Please visit WWW.Dell.COM (983-2217)	
	Hardware Installation IncludedIn SAN/DAS Implementation Installation (981-9069)	
	CX500 SAN IMPLEMENTATION / INSTALLATION 1 TO 6 HOSTS (981-8068)	
	Dont ship to EU,Japan after July/1/06 - Product not compliant w EU RoHS Directive (Restriction of Hazardous (465-3663)	
	Storage Cluster Information Fibre Channel Cluster,EMC Fulfilled (310-1184)	
	Software Installation IncludedIn SAN/DAS Implementation Installation (981-9059)	

GROUP: 9	QUANTITY: 1	GROUP TOTAL: \$36,669.63
Base Unit:	DELL , EMC DAE2p DISK ARRAY ENCLOSURE (222-0232)	
	Five 300GB 10K Fiber Channel-2Hard Drive for CX/DAE2 Enclosures from EMC (341-2212) - Quantity 3	
	EMC RAIL KIT FOR DAE2p (310-6976)	
	Premium Enterprise Support - Gold - Premium Services (950-5917)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response Initial Year (960-7960)	
	Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response 2 Year Extended (960-3212)	
	Thank You for buying Dell (983-2207)	
	Please visit WWW.Dell.COM (983-2217)	
	Hardware Installation IncludedIn SAN/DAS Implementation Installation (981-9069)	
	Dont ship to EU,Japan after July/1/06 - Product not compliant w EU RoHS Directive (Restriction of Hazardous (465-3663)	
	Enterprise Assistance, 5 Pack,3 Years (980-0897)	

SOFTWARE & ACCESSORIES

Product	Quantity
HBA Utility CD,WIN Attach Customer Install (420-0903)	1
Rapid Rails, Brocade 4100 for Dell and Square Hole Racks (310-6601)	2
Number of S & A Items: 2	

TOTAL QUOTE AMOUNT:	\$298,678.01		
Product Subtotal:	\$298,678.01		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	9

SALES REP:	April L Phillips	PHONE:	1800-981-3355
Email Address:	April_L_Phillips@dell.com	Phone Ext:	72-63707

This is an ESTIMATE ONLY. It is based on limited information and budgetary assumptions. A final quotation will be issued after a completed SCRF is in place and agreed to by both parties. Pricing, requirements, specifications, availability, and the terms and conditions as set forth in this preliminary quote are subject to change without notice. Validation of product requirements by Dell may substantially change the information provided. A final quotation will not be issued until product requirements are validated by Dell and the final configuration is agreed upon by both parties in writing. Pricing does not include applicable taxes, shipping and/or handling charges. Due to the custom nature of Dell | EMC equipment and its installation, the return of Dell | EMC equipment other than for warranty purposes is not allowed. (Click [here](#) for more information.) This offer is nontransferable. Purchases shall be subject to Dell's terms and conditions of sale located at www.Dell.com unless you have a separate written agreement with Dell. Dell is not responsible for typographical or other errors or omissions regarding prices or other information contained in this preliminary quote.

DELL**QUOTATION**

QUOTE #: 287422761

Customer #: 12424354

Contract #: N39913715

Customer Agreement #: NASPO|WSCA # A63307

Quote Date: 4/11/06

Date: 4/24/06 2:59:30 PM

Customer Name: CITY OF ATLANTA

TOTAL QUOTE AMOUNT:	\$35,954.32		
Product Subtotal:	\$35,954.32		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	2

GROUP: 1	QUANTITY: 1	SYSTEM PRICE: \$7,130.12	GROUP TOTAL: \$7,130.12
Base Unit:	Enclosure with no Blades, 2 Power Supplies for PowerEdge 1855 (221-8101)		
	No Keyboard Option,for Dell PowerApps,Tied (310-0900)		
	No Monitor Option (320-0058)		
	Mouse Option None (310-0024)		
	Documentation, PE1855, English (310-6258)		
	2 GB Enet PowerConnect Switch IO Bays 1-2 or 3-4(w/ EthernetDaughtercard) (430-1082)		
	2 Fibre Channel Pass-Thru + 1 Blank, For IO Bays 3-4 (430-1078)		
	Keyboard, Video and Mouse Switch, Digital for PowerEdge 1855 Enclosure (430-1432)		
	Rack Chassis w/Versarail RoundHole-Universal for 3rd-party racks, PE1855 (310-5821)		
	Type 2 Contract Same Day 4HR Parts and Labor On-Site Response,Initial Year (960-3630)		
	Premier Enterprise Support - Gold - Premium Services, 3YR Extended (950-6962)		
	Type 2 Contract Same Day 4HR Parts and Labor On-Site Response,Two Years (950-6912)		
	Premier Enterprise Support -Complex Resolutions w/AdvancedSoftware Support - 3 Pack -Exp. 3 Years (950-0117)		
	Premier Enterprise On Demand Engineer Dispatch Severity 1 Three Years (970-0237)		
	Premier Enterprise Support Service Gold Welcome Letter (310-3785)		
	Thank You for buying Dell (983-2207)		
	Please visit WWW.Dell.COM (983-2217)		
	Dell Education Services OnlineEnterprise Training included w/purchase, take courses at LearnDell.com 90-Day Acc (983-7037)		
	On-Site Installation Declined (900-9997)		
	Power Supply Units, 2x2100 Watt, Redundant, PowerEdge 1855 Enclosure (310-6491)		
	24Amp, Hi-Power Power Distribution Unit, 208V (310-1878)		
	Enclosure Blade Blanks (310-6177) - Quantity 5		
	Windows Server 2003 R2 Standard Edition, Media Kit (420-5807)		

GROUP: 2	QUANTITY: 5	SYSTEM PRICE: \$5,658.64	GROUP TOTAL: \$28,293.20
Base Unit:	3.6GHz/2MB Cache, Xeon, 800MHzFront Side Bus for PowerEdge 1855 (221-7709)		
	3.6GHz/2MB Cache, Xeon, 800MHzFront Side Bus for PowerEdge 1855 (311-4844)		
	4GB DDR2 400MHz (4X1GB) Single Ranked DIMMs (311-3594)		

	146GB 15K RPM, Ultra 320 80pinSCSI Hard Drive, Hot Plug for PowerEdge 1855 Only (341-2117) - Quantity 2
	Fibre Channel HBA,Required w/FC Pass-thru or Switch in IOBays 3-4 (341-1559)
	Windows Server 2003 R2 Standard Edition, Includes 5 CALs (420-5811)
	OpenManage Software Installation ONLY, No Kit or System Documentation (310-5823)
	C2, RAID On Motherboard SCSI RAID 1, Minimum of 2 SCSI HDS Required for PowerEdge 1855 (341-1558)
	Premier Enterprise Support -Complex Resolutions w/AdvancedSoftware Support - 3 Pack -Exp. 3 Years (950-0117)
	Premier Enterprise On Demand Engineer Dispatch Severity 1 Three Years (970-0237)
	Premier Enterprise Support Service Gold Welcome Letter (310-3785)
	Type 2 Contract Same Day 4HR Parts and Labor On-Site Response,Initial Year (960-3800)
	Type 2 Contract Same Day 4HR Parts and Labor On-Site Response,Two Years (950-7312)
	Premier Enterprise Support - Gold - Premium Services, 3YR (950-7382)
	Thank You for buying Dell (983-2207)
	Please visit WWW.Dell.COM (983-2217)
	Dell Education Services OnlineEnterprise Training included w/purchase, take courses at LearnDell.com 90-Day Acc (983-7037)
	On-Site Installation Declined (900-9997)

SOFTWARE & ACCESSORIES

Product	Quantity	Unit Price	Total
Altiris Deployment Solution for Servers Dell 1 to 249 (A0415878)	5	\$106.20	\$531.00
Number of S & A Items: 1		S&A Total Amount: \$531.00	

SALES REP:	April L Phillips	PHONE:	1800-981-3355
Email Address:	April_L_Phillips@dell.com	Phone Ext:	72-63707

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at www.dell.com/quote

Unless you have a separate agreement with Dell, the terms and conditions found at <http://ftpbox.us.dell.com/sig/resellers/resellertcs.htm> shall govern the sale and resale of the Products and Services referenced in this quotation.

Prices and tax rates are valid in the U.S. only and are subject to change.

****Sales/use tax is a destination charge, i.e. based on the "ship to" address on your purchase order.**

Please indicate your taxability status on your PO. If exempt, please fax exemption certificate to Dell Tax Department at 512-283-9276, referencing your customer number.

If you have any questions regarding tax please call 800-433-9019 or email Tax_Department@dell.com. **

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

CD panels in Dell products contain mercury, please dispose properly.

Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at US_Dell_ARS_Requests@dell.com. Minimum quantities may apply.

Shipments to California: For certain products, a State Environmental Fee Of Up to \$10 per item may be applied to your invoice as early as Jan 1, 2005. Prices in your cart do not reflect this fee. More Info: or refer to URL www.dell.com/environmentalfee

DELL**QUOTATION**

QUOTE #: 297541509

Customer #: 4062994

Contract #: N39913715

Customer Agreement #: NASPO|WSCA # A63307

Quote Date: 6/2/06

Date: 6/2/06 2:52:24 PM

Customer Name: CITY OF ATLANTA

TOTAL QUOTE AMOUNT:	\$35,914.08		
Product Subtotal:	\$35,914.08		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 4	SYSTEM PRICE: \$8,978.52	GROUP TOTAL: \$35,914.08
Base Unit:	Dual Core, 2.8GHz/2x2MB Cache Xeon 800MHz FSB for PowerEdge 2850 (222-0209)		
Processor:	Dual Core, 2.8GHz/2x2MB Cache Xeon 800MHz FSB, 2nd processor for PowerEdge 2850 (311-5402)		
Memory:	8GB DDR2 400MHz (4X2GB) Single Ranked DIMMs (311-3606)		
Keyboard:	No Keyboard Selected (310-5017)		
Monitor:	No Monitor Option (320-0058)		
Video Memory:	Riser, ROMB and PCI-E, PE2850 (320-3978)		
Hard Drive:	73GB, U320, SCSI, 1IN 15K, PE2850 (341-1311)		
Hard Drive Controller:	Embedded RAID - PERC4 Embedded Integrated (341-1506)		
Floppy Disk Drive:	1.44MB Floppy Drive (341-1308)		
Operating System:	Windows Server 2003 R2 Enterprise Edition, includes 25 CALs (420-5797)		
Mouse:	Mouse Option None (310-0024)		
NIC:	Dual On-Board NICS ONLY (430-8991)		
CD-ROM or DVD-ROM Drive:	24X IDE CD-ROM (313-2700)		
Sound Card:	Bezel for PE2850 (313-2693)		
Speakers:	1x6 Hard Drive Backplane PE2850 (311-4282)		
Documentation Diskette:	Electronic Documentation and OpenManage CD Kit, PE2850 (310-5474)		
Additional Storage Products:	73GB, U320, SCSI, 1IN 15K, PE2850 (341-1311)		
Feature	MR1, ROMB RAID 1, Drives attached to PERC4ei, PE2850 (341-1354)		
Feature	Rack Chassis w/Rapid Rails for Dell, HPQ or other Square Hole Racks, PE2850 (310-5462)		
Service:	Premier Enterprise Support - Complex Resolutions w/Advanced Software Support - 3 Pack - Exp. 3 Years (950-0117)		
Service:	Premier Enterprise Support Service Gold Welcome Letter (310-3785)		
Service:	Premier Enterprise On Demand Engineer Dispatch Severity 1 Three Years (970-0237)		
Service:	Type 2 Contract Same Day 4HR Parts and Labor On-Site Response, Initial Year (902-4600)		
Service:	Type 2 Contract Same Day 4HR Parts and Labor On-Site Response, Two Years (902-3262)		
Service:	Premier Enterprise Support - Gold - Premium Services, 3 Years (902-7352)		
Service:	Thank You for buying Dell (983-2207)		
Service:	Please visit WWW.Dell.COM (983-2217)		
Service:	Dell Education Services Online Enterprise Training included w/purchase, take courses at		

	LearnDell.com 90-Day Acc (983-7037)
Installation:	On-Site Installation Declined (900-9997)
Misc:	Redundant Power Supply With Straight Cords, No Y-Cord PE2850 (310-5463)
Misc:	INTEL 1000MT DUAL PORT GB, NIC (430-1039)
	CFI, 9104, Information, Label, Asset, Medium, #2, Factory Install (362-8800)
	CFI, 9104, Information, Label, Asset, Large, #2, Factory Install (362-8801)
	CFI Bypass EIDO (364-7502)
	CFI Routing SKU (365-0257)
	CFI, Rollup, Integration, OR-System, Label, Service (366-4301) - Quantity 2
	CFI, Information, W2K3-EM64T (371-4277)
	CFI, Information, RH4EL-ES -V4, EM64T (371-4278)

SALES REP:	April L Phillips	PHONE:	1800-981-3355
Email Address:	April_L_Phillips@dell.com	Phone Ext:	72-63707

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at www.dell.com/quote

Unless you have a separate agreement with Dell, the terms and conditions found at <http://ftpbox.us.dell.com/slg/resellers/resellertcs.htm> shall govern the sale and resale of the Products and Services referenced in this quotation.

Prices and tax rates are valid in the U.S. only and are subject to change.

*****Sales/use tax is a destination charge, i.e. based on the "ship to" address on your purchase order. Please indicate your taxability status on your PO. If exempt, please fax exemption certificate to Dell Tax Department at 512-283-9276, referencing your customer number. If you have any questions regarding tax please call 800-433-9019 or email Tax_Department@dell.com. *****

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

LCD panels in Dell products contain mercury, please dispose properly. Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at US_Dell_ARS_Requests@dell.com. Minimum quantities may apply.

Shipments to California: For certain products, a State Environmental Fee Of Up to \$10 per item may be applied to your invoice as early as Jan 1, 2005. Prices in your cart do not reflect this fee. More Info: or refer to URL www.dell.com/environmentalfee

DELL**QUOTATION**

QUOTE #: 290004948

Customer #: 12424354

Contract #: N39913715

Customer Agreement #: NASPO|WSCA # A63307

Quote Date: 4/24/06

Date: 6/5/06 12:56:39 PM

Customer Name: CITY OF ATLANTA

TOTAL QUOTE AMOUNT:	\$23,977.60		
Product Subtotal:	\$23,977.60		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 4	SYSTEM PRICE: \$5,994.40	GROUP TOTAL: \$23,977.60
Base Unit:	3.6GHz/2MB Cache, Xeon, 800MHz Front Side Bus for PowerEdge 1850 (221-7742)		
Processor:	3.6GHz/2MB Cache, Xeon, 800MHz Front Side Bus, 2nd processor for PowerEdge 1850 (311-4806)		
Memory:	4GB DDR2 400MHz (2X2GB) Single Ranked DIMMs (311-3603)		
Keyboard:	No Keyboard Selected (310-5017)		
Monitor:	No Monitor Option (320-0058)		
Video Memory:	Riser, ROMB, PCI-X, PE1850 (320-3866)		
Hard Drive:	146GB Hard Drive, Ultra 320 SCSI, 15K RPM, 80 pin PowerEdge (341-1734)		
Hard Drive Controller:	Embedded RAID - PERC4 Embedded Integrated (341-0841)		
Floppy Disk Drive:	1.44MB Floppy Drive (341-0840)		
Operating System:	Windows Server 2003 R2 Standard Edition, Includes 5 CALs (420-5796)		
Mouse:	Mouse Option None (310-0024)		
NIC:	Dual On-Board NICS ONLY (430-8991)		
CD-ROM or DVD-ROM Drive:	24X IDE CD-ROM (313-2424)		
Sound Card:	Bezel for PE1850 (313-2421)		
Documentation Diskette:	Electronic Documentation and OpenManage CD Kit, PE1850 (310-5218)		
Additional Storage Products:	146GB Hard Drive, Ultra 320 SCSI, 15K RPM, 80 pin PowerEdge (341-1734)		
Feature	MR1, Drives attached to PERC4ei (341-0865)		
Feature	Rack Chassis w/Rapid Rails for Dell, HPQ or other Square Hole Racks, PE1850 (310-5668)		
Service:	Premier Enterprise Support - Complex Resolutions w/Advanced Software Support - 3 Pack - Exp. 3 Years (950-0117)		
Service:	Premier Enterprise Support Service Gold Welcome Letter (310-3785)		
Service:	Premier Enterprise On Demand Engineer Dispatch Severity 1 Three Years (970-0237)		
Service:	Type 2 Contract Same Day 4HR Parts and Labor On-Site Response, Initial Year (902-4600)		
Service:	Type 2 Contract Same Day 4HR Parts and Labor On-Site Response, Two Years (902-3262)		
Service:	Premier Enterprise Support - Gold - Premium Services, 3 Years (902-7352)		
Service:	Thank You for buying Dell (983-2207)		
Service:	Please visit WWW.Dell.COM (983-2217)		
Service:	Dell Education Services Online Enterprise Training included w/purchase, take courses at LearnDell.com 90-Day Acc (983-7037)		
Installation:	On-Site Installation Declined (900-9997)		
Fisc:	Redundant Power Supply With Dual Cords, No Y-Cord, PE1850 (310-5213)		
	CFI, 9104, Information, Label, Asset, Medium, #2, Factory Install (362-8800)		
	CFI, 9104, Information, Label, Asset, Large, #2, Factory Install (362-8801)		

	CFI Bypass EIDO (364-7502)
	CFI Routing SKU (365-0257)
	CFI,Rollup,Integration, OR-System,Label,Service (366-4301) - Quantity 2
	CFI,Information, W2K3-EM64T (371-4277)
	CFI,Information,RH4EL-ES -V4,EM64T (371-4278)

SALES REP:	April L Phillips	PHONE:	1800-981-3355
Email Address:	April_L_Phillips@dell.com	Phone Ext:	72-63707

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. You may also place your order online at www.dell.com/quote

Unless you have a separate agreement with Dell, the terms and conditions found at <http://ftpbbox.us.dell.com/slg/resellers/resellertcs.htm> shall govern the sale and resale of the Products and Services referenced in this quotation.

Prices and tax rates are valid in the U.S. only and are subject to change.

****Sales/use tax is a destination charge, i.e. based on the "ship to" address on your purchase order. Please indicate your taxability status on your PO. If exempt, please fax exemption certificate to Dell Tax Department at 512-283-9276, referencing your customer number. If you have any questions regarding tax please call 800-433-9019 or email Tax_Department@dell.com. ****

All product and pricing information is based on latest information available. Subject to change without notice or obligation.

CD panels in Dell products contain mercury, please dispose properly.
Please contact Dell Financial Services' Asset Recovery Services group for EPA compliant disposal options at US_Dell_ARS_Requests@dell.com. Minimum quantities may apply.

Shipments to California: For certain products, a State Environmental Fee Of Up to \$10 per item may be applied to your invoice as early as Jan 1, 2005. Prices in your cart do not reflect this fee. More Info: or refer to URL www.dell.com/environmentalfee

QUOTATION

QUOTE #: 290005411

Customer #: 12424354

Contract #: N39913715

Customer Agreement #: NASPO|WCSA # A63307

Quote Date: 4/24/06

Customer Name: CITY OF ATLANTA

Date: 6/5/06 12:56:36 PM

TOTAL QUOTE AMOUNT:	\$25,045.86		
Product Subtotal:	\$25,045.86		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 2	SYSTEM PRICE: \$12,522.93	GROUP TOTAL: \$25,045.86
Base Unit:		3.66GHz/1MB Cache, Xeon Redundant, PowerEdge 6850 (221-7518)	
Processor:		3.66GHz/1MB Cache, Xeon Quad Processor for PowerEdge 6850 (311-4578)	
Memory:		8GB DDR2 400MHZ(8X1GB) Single Ranked DIMMs (311-4582)	
Keyboard:		No Keyboard Selected (310-5017)	
Monitor:		No Monitor Option (320-0058)	
Hard Drive:		73GB,U320,SCSI,1IN 15K,PE68X0 (341-1899)	
Hard Drive Controller:		Embedded RAID - PERC4 Embedded/Integrated (341-2195)	
Floppy Disk Drive:		1.44MB Floppy Drive (341-1308)	
Operating System:		Oracle RAC 10g L2.1 with RHEL 4 AS QU2 (420-5818)	
Mouse:		Mouse Option None (310-0024)	
NIC:		Dual On-Board NICs ONLY (430-8991)	
Modem:		Dell Remote Access Card, 4th Generation, for PowerEdge (313-3273)	
CD-ROM or DVD-ROM Drive:		24X IDE CD-ROM (313-2700)	
Sound Card:		Bezel for PE6850 (313-3160)	
Speakers:		1x5 Hot Plug SCSI Hard Drive Backplane for PowerEdge 6850 (311-4913)	
Cable:		External SCSI Cable, Rear PE6850 (310-6372)	
Documentation Diskette:		Electronic Documentation and OpenManage CD Kit, PE6850 (310-6374)	
Additional Storage Products:		73GB,U320,SCSI,1IN 15K,PE68X0 (341-1899)	
Feature:		MR1/N, Drives attached to PERC4ei,PE6850 (341-1916)	
Feature:		Rack Chassis w/Rapid Rails for Dell, HPQ or other Square Hole Rack, PE6850 (310-6376)	
Service:		Premier Enterprise Support -Complex Resolutions w/Advanced Software Support - 3 Pack -Exp. 3 Years (950-0117)	
Service:		Premier Enterprise Support Service Gold Welcome Letter (310-3785)	
Service:		Premier Enterprise On Demand Engineer Dispatch Severity 1 Three Years (970-0237)	
Service:		Type 2 Contract-Same Day 4-Hour 7x24 Parts and Labor On-site Response, Init Year (902-8700)	
Service:		Type 2 Contract-Same Day 4-Hour 7x24 Parts and Labor On-site Response, Two Years (902-7142)	
Service:		Premier Enterprise Support - Gold - Premium Services, 3 Years (960-0972)	
Service:		Thank You for buying Dell (983-2207)	
Service:		Please visit WWW.Dell.COM (983-2217)	
Service:		Dell Education Services Online Enterprise Training included w/purchase, take courses at LearnDell.com 90-Day Acc (983-7037)	
Installation:		On-Site Installation Declined (900-9997)	
Access:		Dual Power Supply, 208 Volt Only (310-6726)	

Misc:	Intel Pro 1000MT Dual Port Gigabit Network Adapter (430-0560)
	CFI,9104,Information, Label,Asset,Medium,#2, Factory Install (362-8800)
	CFI,9104,Information, Label,Asset,Large,#2, Factory Install (362-8801)
	CFI Bypass EIDO (364-7502)
	CFI Routing SKU (365-0257)
	CFI,Rollup,Integration, OR-System,Label,Service (366-4301) - Quantity 2
	CFI,Information, W2K3-EM64T (371-4277)
	CFI,Information,RH4EL-ES -V4,EM64T (371-4278)

SALES REP:	April L Phillips	PHONE:	1800-981-3355
Email Address:	April_L_Phillips@dell.com	Phone Ext:	72-63707

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Anana Evans

From: Steve_Nash@Dell.com
Sent: Monday, June 05, 2006 1:59 PM
To: Anana Evans; Ben Graham
Subject: Exchange Project: Dell Quotes

nana,
combined the two SAN pieces into one quote since the City is purchasing at the same time:

AN: <<EMC_297529267.html>> 298,678.01
Tape Servers: <<Quote_287422761.html>> 35,954.32
Exchange Servers: <<Quote_297541509.html>> 35,914.08
Oracle Database Cluster: <<Quote_290005411.html>> 25,145.86
Oracle Web/App Servers: <<Quote_290004948.html>> 23,977.60

Thank you,

Steve Nash
Major Account Manager, Georgia and Alabama
Dell, Inc. | State & Local Government
Office: 770.772.5158
Cell: 404.229.9789

How am I doing? Contact my manager Paul Cropper at paul_cropper@dell.com